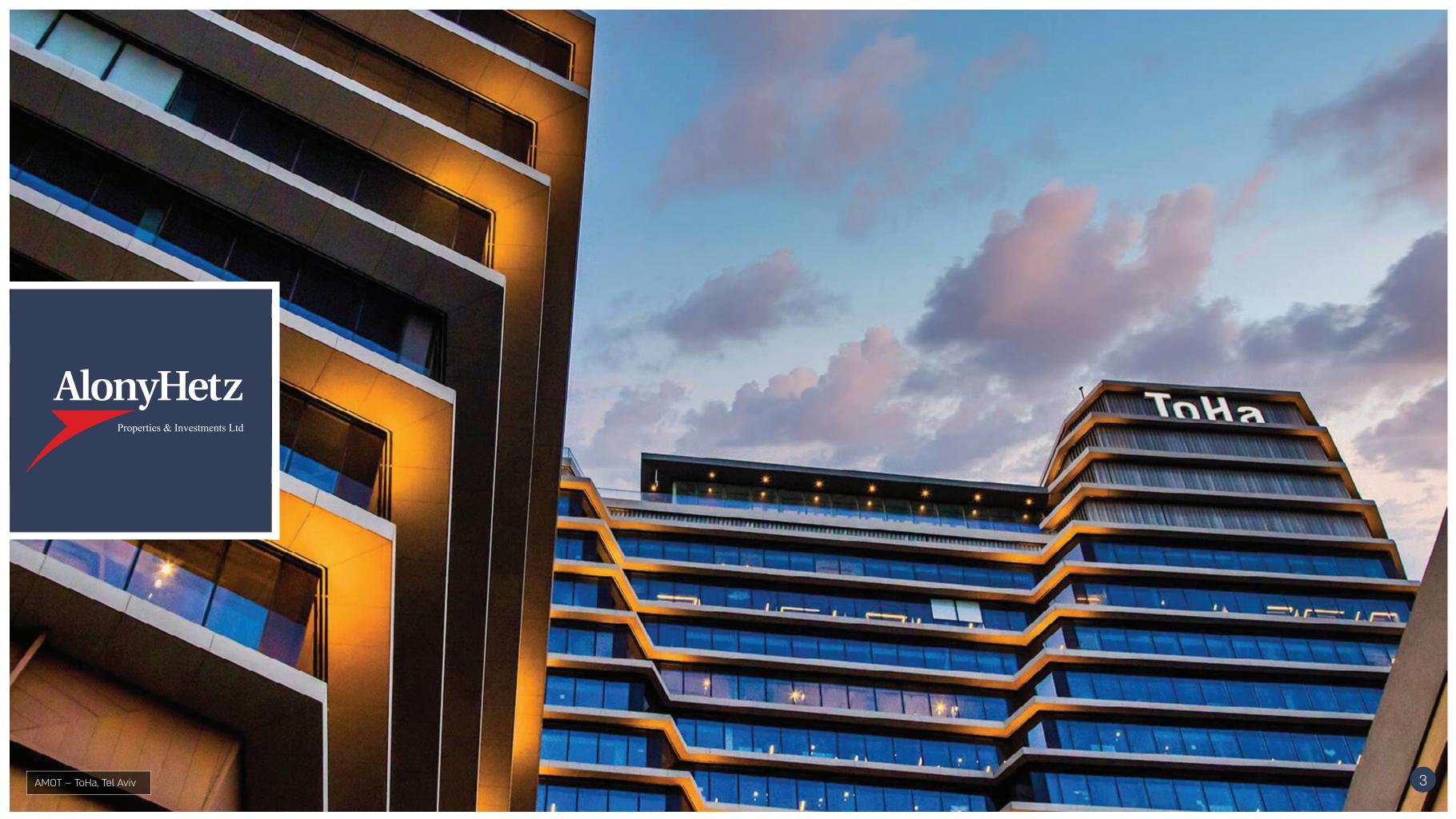
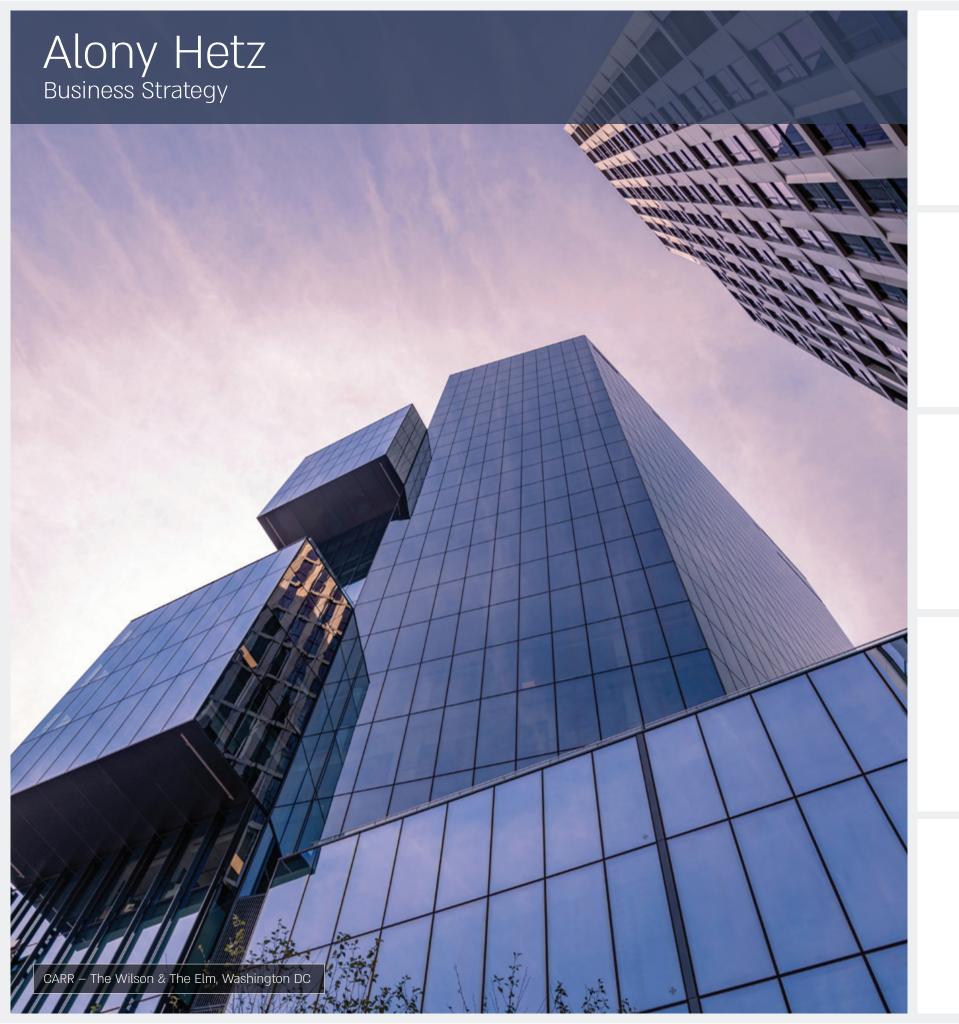


- This presentation was prepared by Alony Hetz Properties and Investments Ltd. ("the Company"), and is intended solely for investors. It does not constitute an offer to purchase or sell securities of the Company or an invitation to receive bids, as noted, and is intended solely to provide information. The information presented does not constitute a basis for reaching an investment decision, recommendation or opinion and is not a substitute for the investor's judgment.
- The contents of the presentation, in all that relates to an analysis of the operations of the Company and its investees, is merely a summary, and in order to obtain a complete picture of the Company's activities and the risks with which the Company contends, one should review the Company's shelf prospectus, its immediate, periodic and quarterly reports that are reported through the MAGNA system ("the public information"). The presentation includes data and information that are presented and edited differently than the data included in the said reports or such that could be calculated from the data included in the Company's reports. The information presented herein is not a substitute for the public information.
- Forecasts, assessments, estimates, data related to future events, whose materialization is not certain and is not under the control of the Company and its investees, macroeconomic forecasts, the influences of the deep global economic recession resulting from the COVID pandemic, development of trends in the real estate and energy markets, changes in rental prices and occupancies, changes in electricity prices and the quantity produced, revenue forecasts, calculations of NOI and FFO forecasts, dividends forecast for 2023, the initiation and construction of projects, including projects in the energy field (expected timetables, construction costs, data related to expected connection of plants to the electricity grids and future revenues), are forward-looking information, as defined in Section 32A of the Securities Law (1968), and such information is based solely on the subjective assessment of the Company, which was conducted in good faith, based on past experience and the professional know-how aggregated by the Company, based on facts and data related to the current state of the businesses of the Company and its investees, and on facts and macroeconomic data gathered by the Company from other sources, all as known to the Company when this presentation was prepared ("forward-looking information").
- The materialization or non-materialization of the forward-looking information will be impacted, inter alia, by risk factors that characterize the operations of the Company and its investees, and by developments in the economic and geopolitical environment (globally in general and in Israel in particular), and therefore, the Company's operating results could differ significantly from that provided in this presentation.







Focus on two sectors

- Income-producing properties
- Renewable energy



The Group companies generate constant, stable and long-term cash flows.



Conservative financial management policy maintaining a high level of unpledged assets, financial liabilities with long-term durations, diverse credit sources, maintaining unutilized credit facilities and efficient leverage ratios.



The Group companies are engaged in the **development of projects** in accordance with the scopes determined by the boards of directors of the group companies.



The Group companies operate with an awareness of the responsibility for and consequences of its activities on the areas of **environmental protection**, **social responsibility and corporate governance.**

Alony Hetz

Holdings Structure as of publication date of this presentation

Income-producing properties

Renewable energy





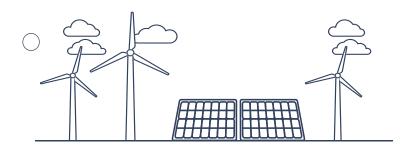
USA



UK



Israel / USA / Poland





CARR

AH BOSTON



ENERGI RENEWABLE

53.8%

Offices, retail, industrial parks and logistics

47.3%

Offices in
Washington, Boston
and Austin (50%
joint control
(with JPM)

55.0%

Offices in Boston (50% joint control with Oxford Properties) 83.2%

Offices and research laboratories in London, Cambridge and Oxford 50.4%

Electricity generating systems that use renewable energy sources

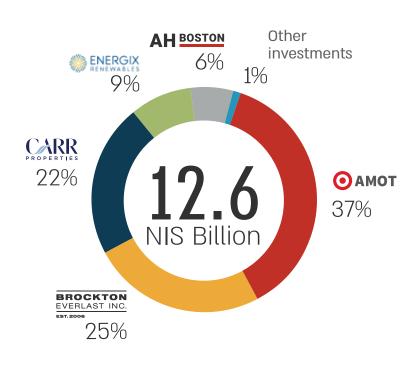
TASE: included in TA-35 Index

TASE: included in TA-35 Index

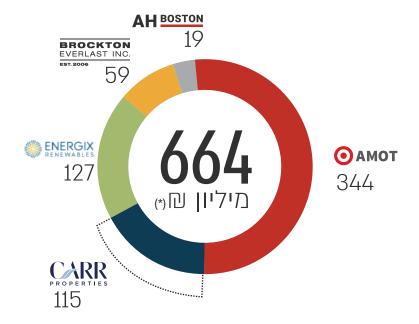
5

Alony Hetz Investment Portfolio

Investment Portfolio Composition as of March 2023 (*) [IFRS]



Forecast of Dividend and Equity Returns for 2023 (in NIS millions) (**)



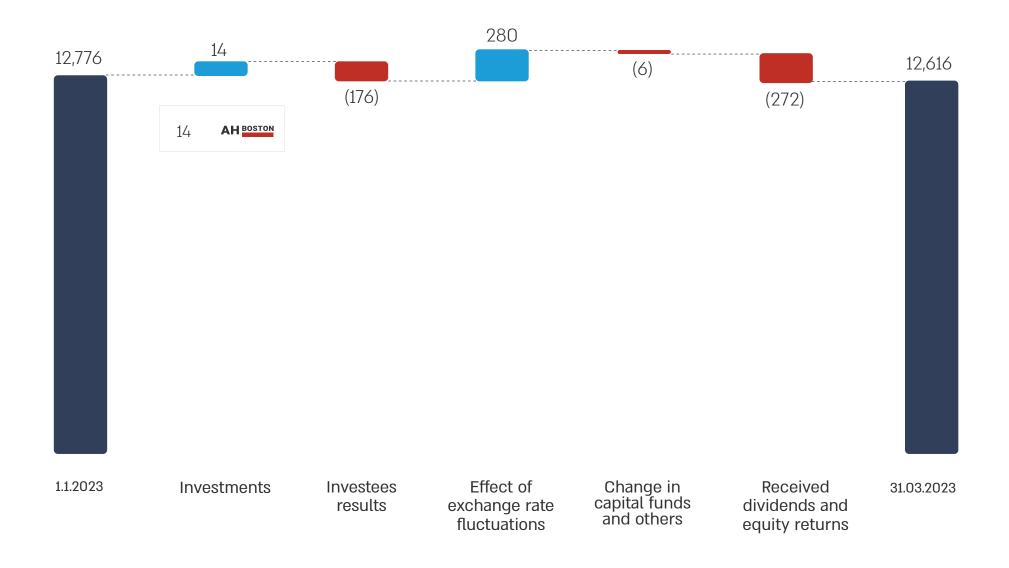
🔾 In the format of a Dividend Re-investment Plan

(*) Excludes cash.

(*) As of the publication date of the report, NIS 300 million was received.

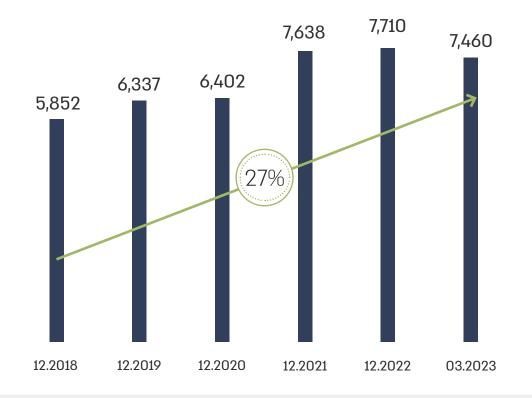
(**) This is forward-looking information (see general comments on the presentation).

Changes in Investment Portfolio in Q1 2023 [NIS Millions]

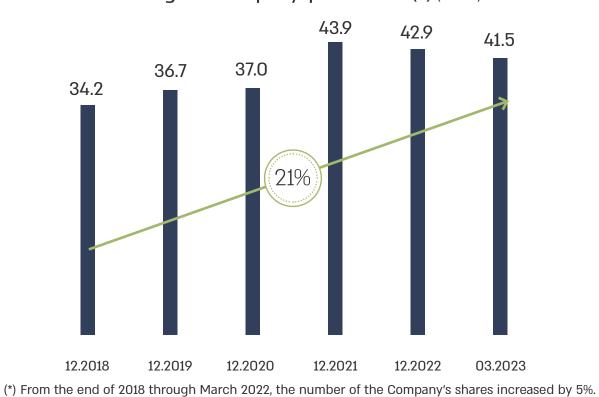


Alony Hetz Equity

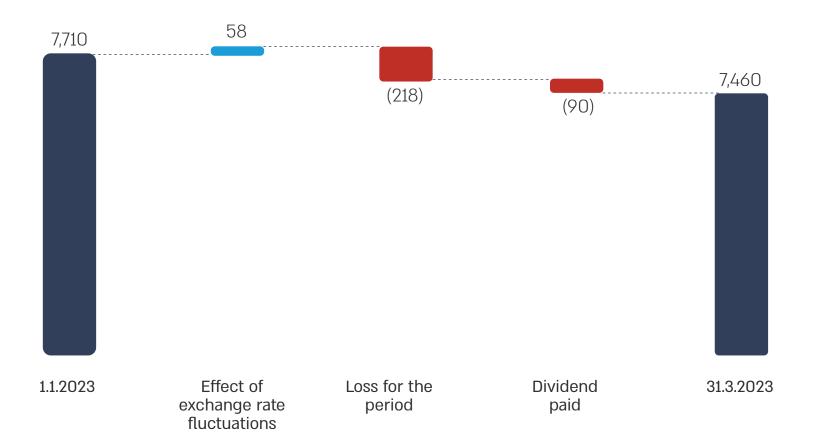
Changes in equity (majority shareholders) (NIS millions)



Changes in equity per share(*)(NIS)



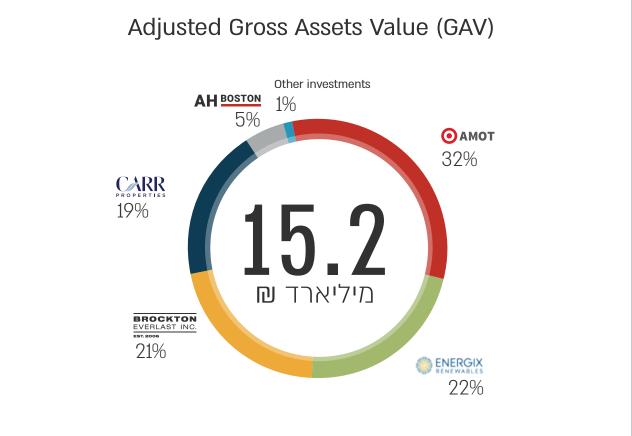


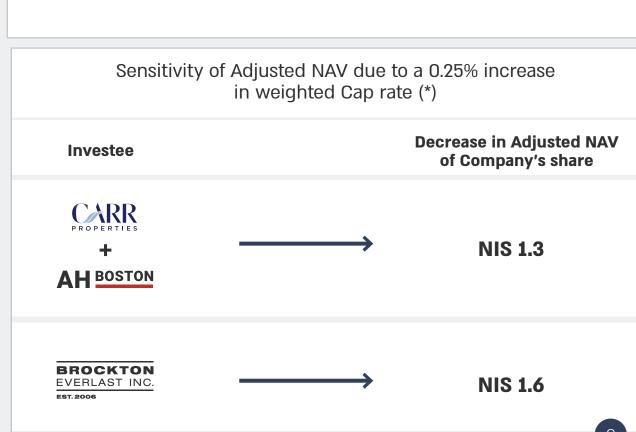


The Company has a policy of partially hedging currency exposure in respect of its investments.

Alony Hetz Measurement of Net Assets Value (NAV) based on financial statements vs. Adjusted NAV

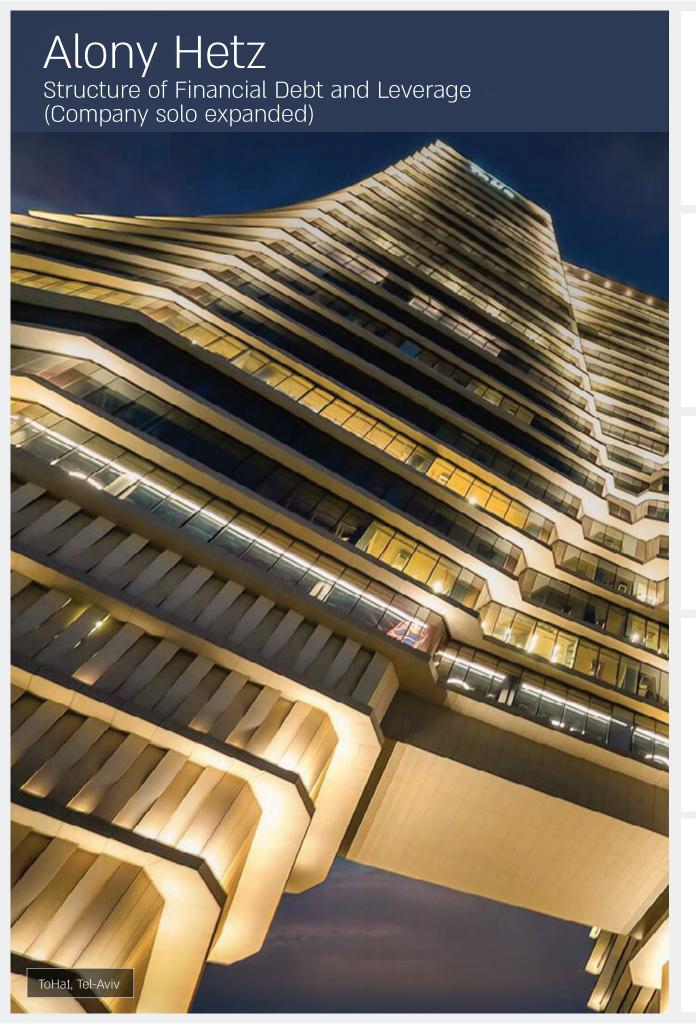
(NIS millions)	Data from financial statements as of March 2023	Investment from beginning of April 2023 until presentation's publication date	Adjustment to stock price as of date of update, including exchange rate adjustments	Adjusted data as of date of update (*)	Measurement basis
О АМОТ	4,619	-	185	4,804	Stock market price
CARR	2,779	_	23	2,802	Equity (IFRS)
BROCKTON EVERLAST INC. EST. 2006	3,149	50	40	3,239	Equity (IFRS)
ENERGIX RENEWABLES	1,175	_	2,248	3,423	Stock market price
AH BOSTON	716	11	6	733	Equity (IFRS)
Other investments	178	_	3	181	Equity (IFRS)
GAV	12,616	61	2,505	15,182	
Net financial debt (**)	(5,150)	(61)	(67)	(5,278)	
NAV(***)	7,466	-	2,438	9,904	
NAV per share (***)	41.5			55.1	
Leverage	40.8%			34.8%	





eferred taxes

(*) For additional information, refer to the Report of the Board of Directors as of May 22, 2023





The Company's bonds are rated "Aa3" stable outlook by Midroog and "ilAA" stable outlook by Ma'alot.



The Company is in compliance with all the financial covenants of the bonds and credit facilities.



The Company has credit facilities in the amount of NIS 550 million, which are unutilized as of the presentation's publication date.

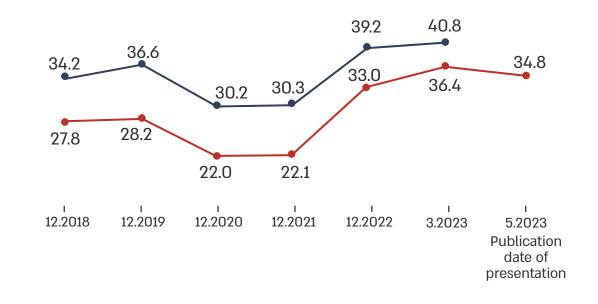


All of the Company's financial debt is non-bank credit.

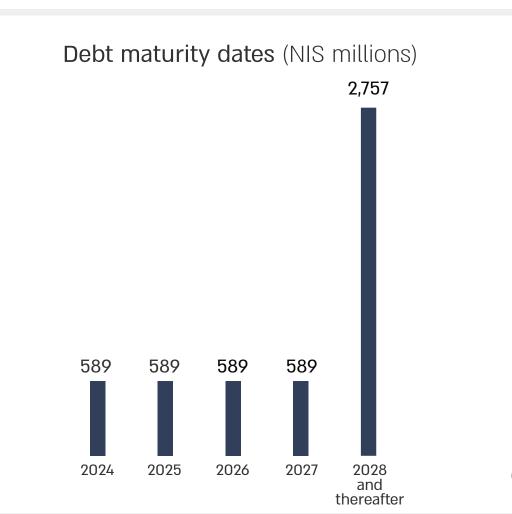


None of the Company's properties are pledged.

Leverage, net (%)



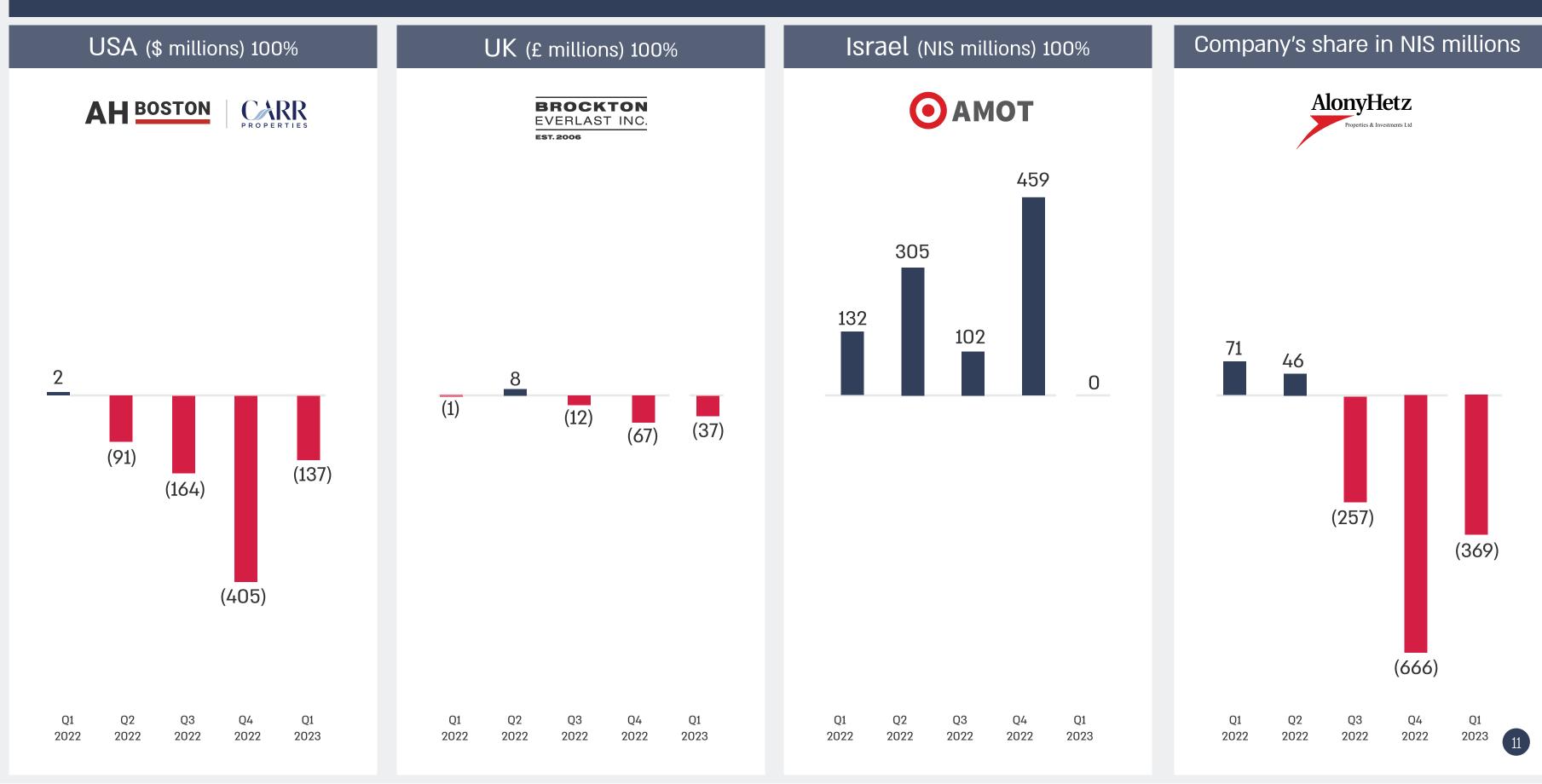




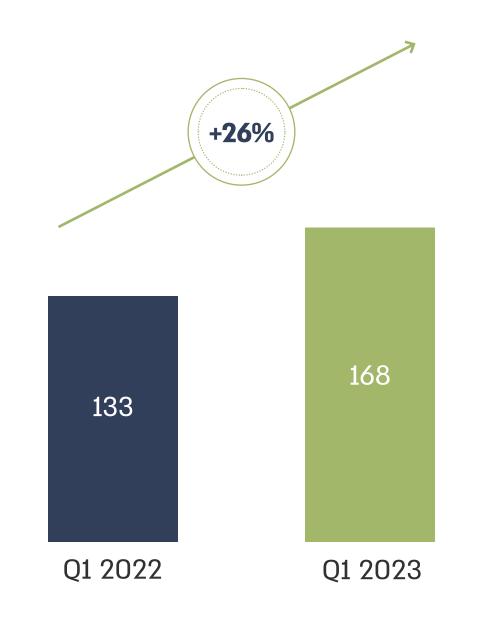
Alony Hetz FFO (NIS millions)		Q1 2022	Q1 2023
FFU (NIS MILLIONS)	Company's share in Amot's FFO according to management's approach	93	107
	Company's share in Energix's FFO according to management's approach	26	54
	Company's share in Carr's FFO	26	36
	Company's share in Brockton Everlast's FFO	12	16
	Company's share in AH Boston's FFO	7	10
	Real interest expenses	(26)	(47)
	General and administrative expenses (net of management fee income)	(1)	(3)
	Current taxes	(4)	(5)
	Total FFO according to management's approach (*)	133 +2	168
	Adjustments to FFO according to the Securities Authority's approach: Expenses of CPI linkage differences on debt of the Company and its investees and exchange rate differences	(56)	(59)
CAR – Image of CBD, Boston	FFO according to Securities Authority's approach	77	109

Alony Hetz

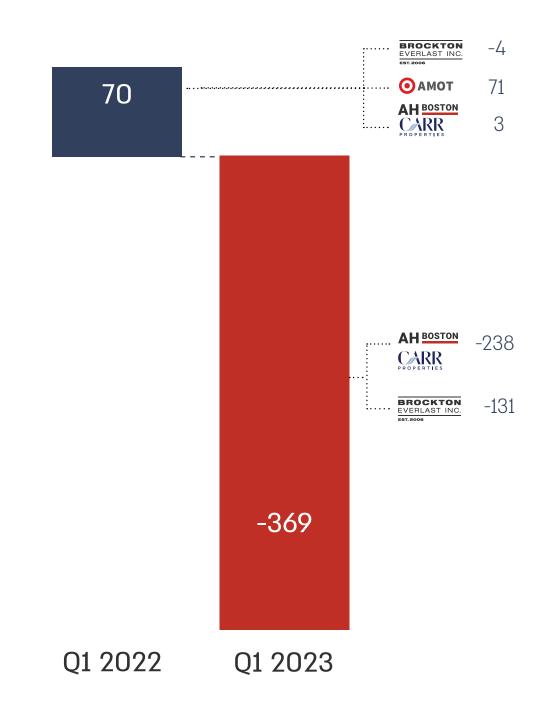
Revaluation of ivestment real estate (in millions of country currency)



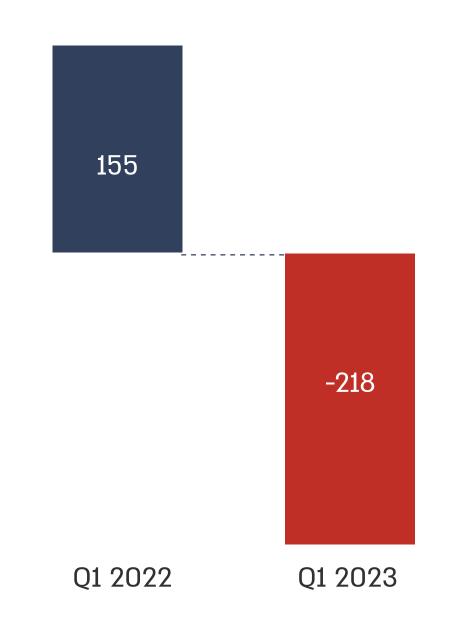
FFO according to management's approach



Company's share in profit (loss) from revaluation of investment properties of investees

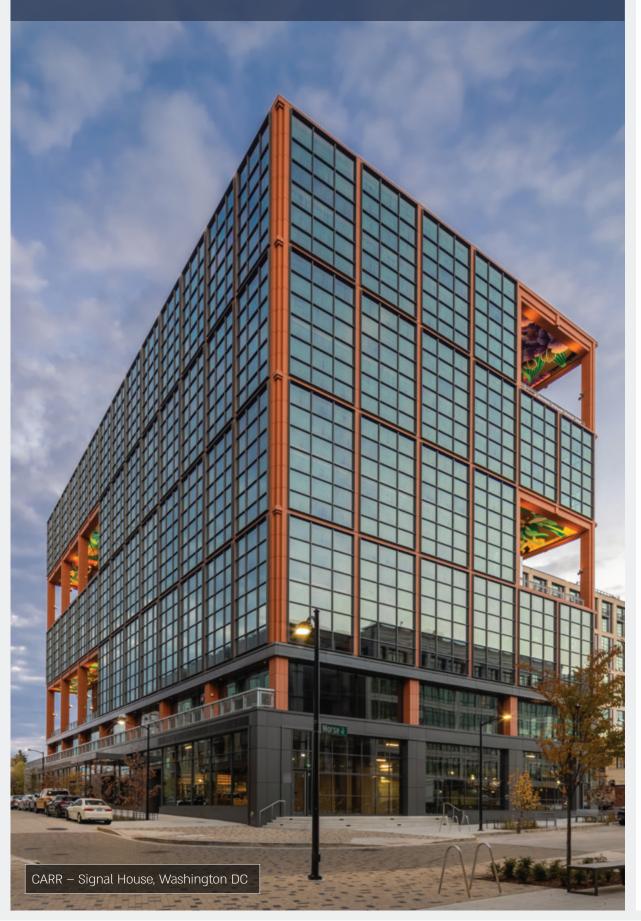


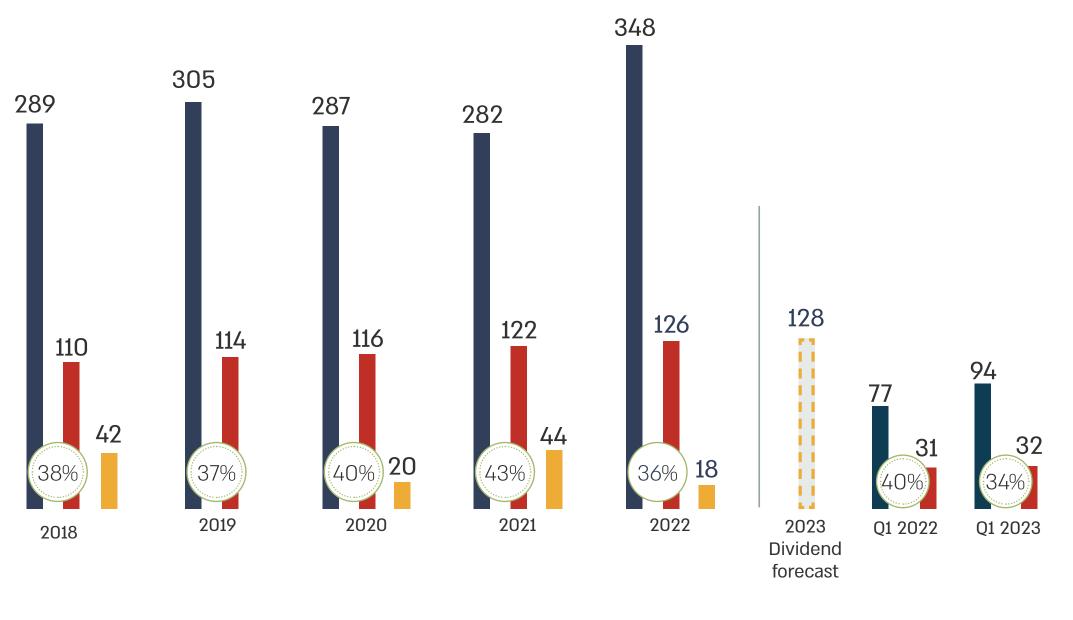
Profit (loss) of Majority Shareholders



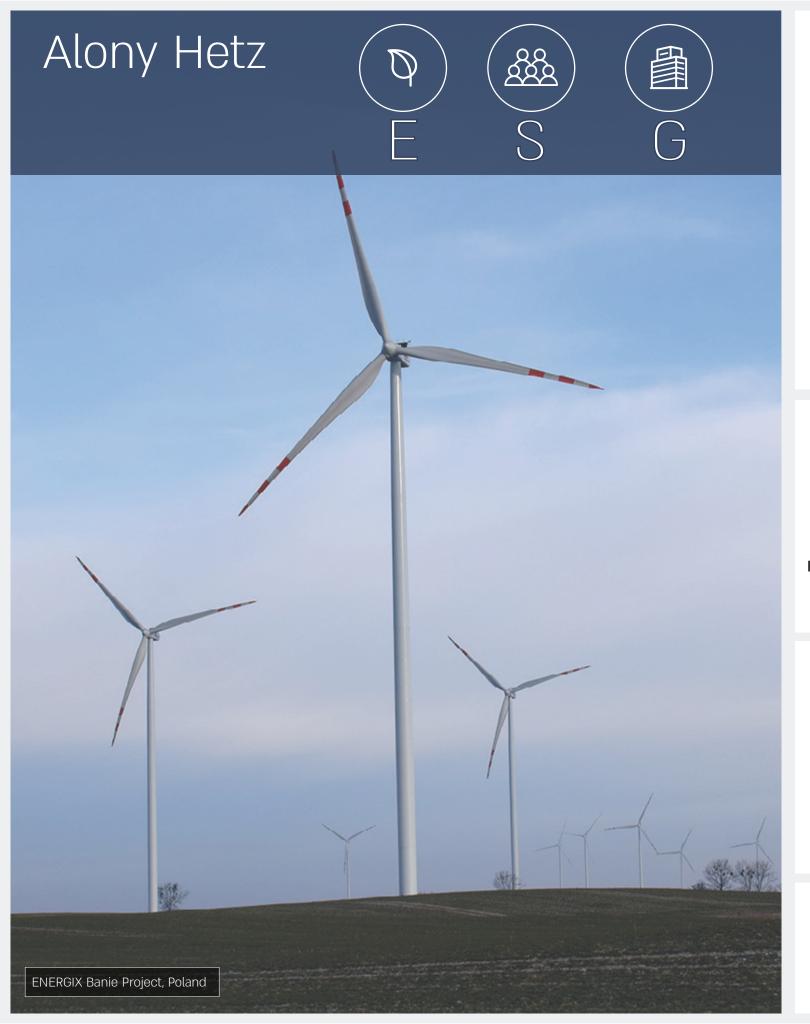
Alony Hetz

Per share cash flows data (In Agorot [NIS 0.01])





- FFO per share according to Management's approach (*)
 Ordinary dividend per share
- Special dividend per share
 Regular Dividend Payout Ratio from FFO
- The Company declared a dividend policy for 2023, whereby a dividend of NIS 0.32 per share will be paid every quarter. In addition, the Company paid a special dividend in respect of year 2022 in the amount of NIS 0.18 per share. This is forward-looking information (see general comments on the presentation).





Environmental protection

- Investment in implementation of the green construction methods complying with the most stringent standards – from the construction stages to the operation and maintenance stages of development and construction projects in all the geographic regions in which the Group operates.
- Energy efficiency
- Building real estate projects near mass transit.
- Generating energy from renewable sources (sun and wind).











Social responsibility

- Contributions to the community.
- Volunteering.
- Gender equality.
- Accessibility.

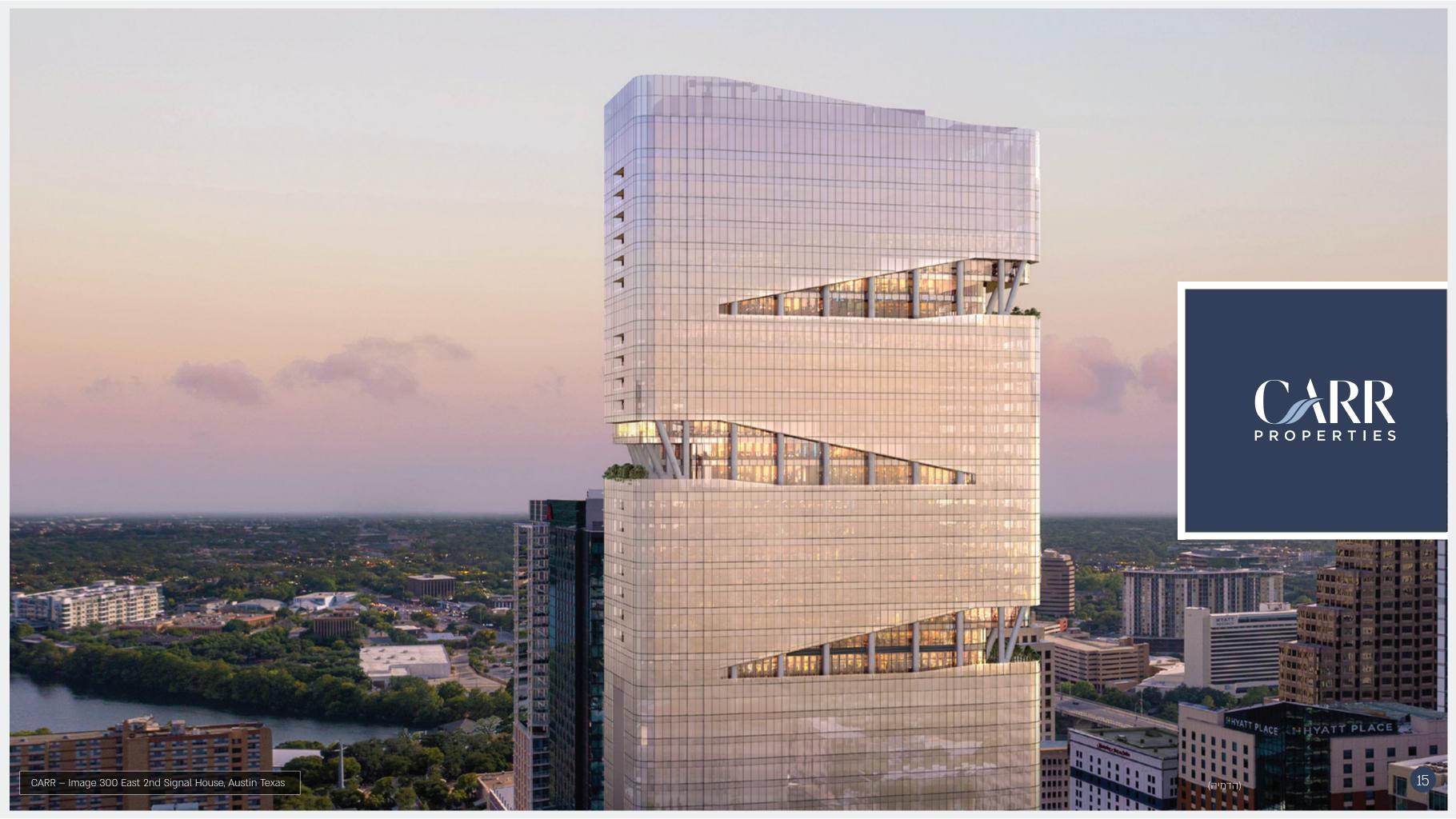


- Stringent ethics regarding business conduct.
- Especially high level of transparency toward shareholders and creditors.
- More than half of the directors in the publicly traded companies are independent.



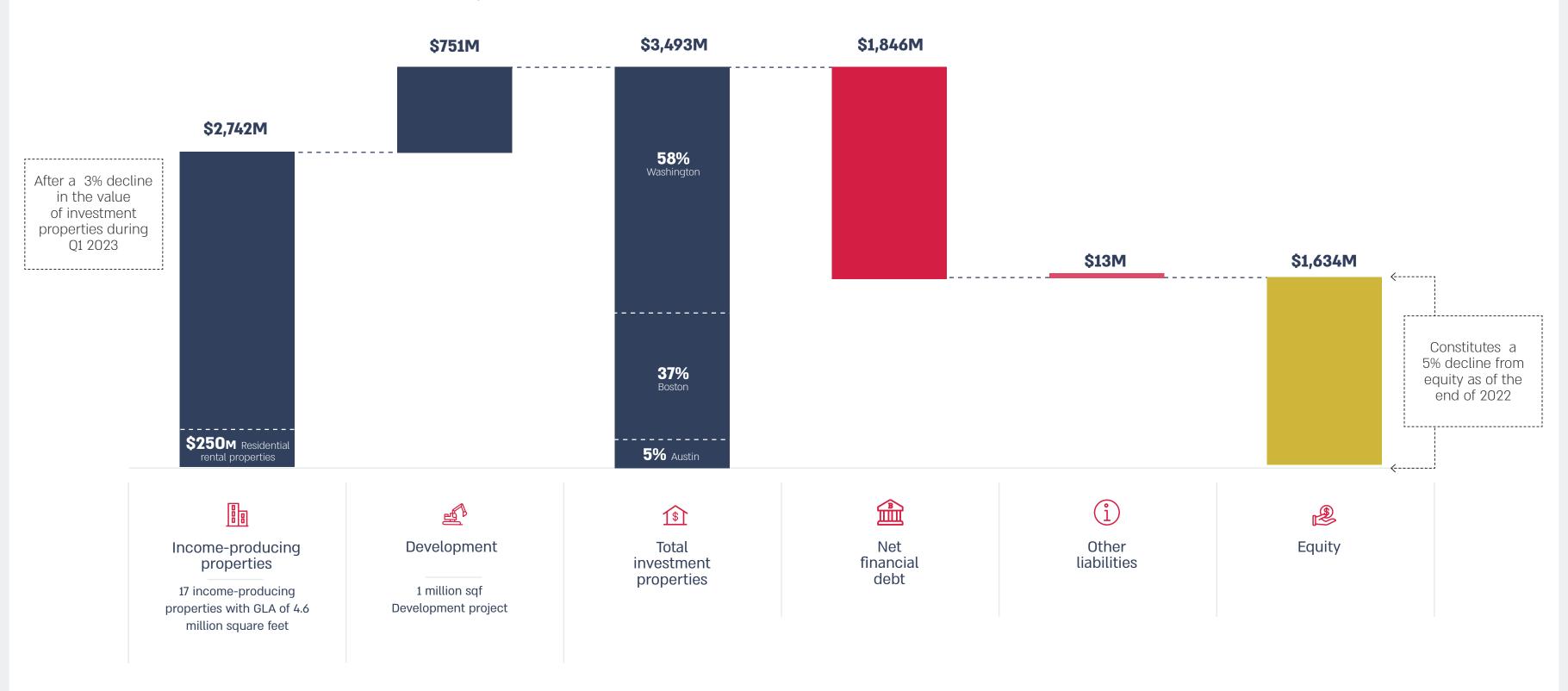
• *Platinum rating according to the "Ma'aleh" index for 2022.





CARR

Balance Sheet Structure as of March 31, 2023 - Key Data



CARR Rental Activity of CARR



















































Northwestern

Mutual[®]











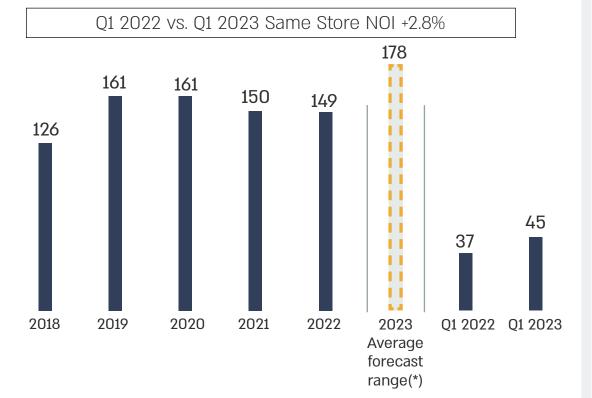






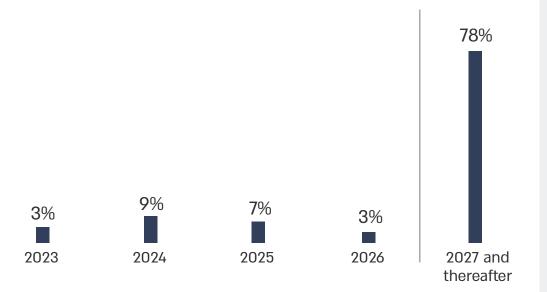


NOI (\$ millions)



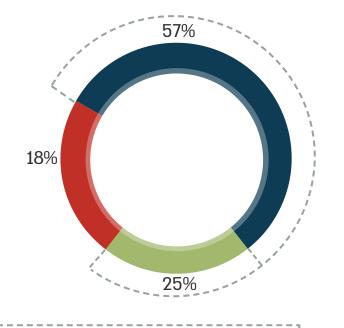
(*) This is forward-looking information (see general comments on the presentation)

Breakdown of lease expirations in the coming years, assuming extension options are not exercised



Breakdown of Age of Offices in Portfolio

- Trophy Built after 2015
- CLASS A Built after 2015
- Buildings built until the end of 2015



82% of CARR's offices were built after 2015



WALT

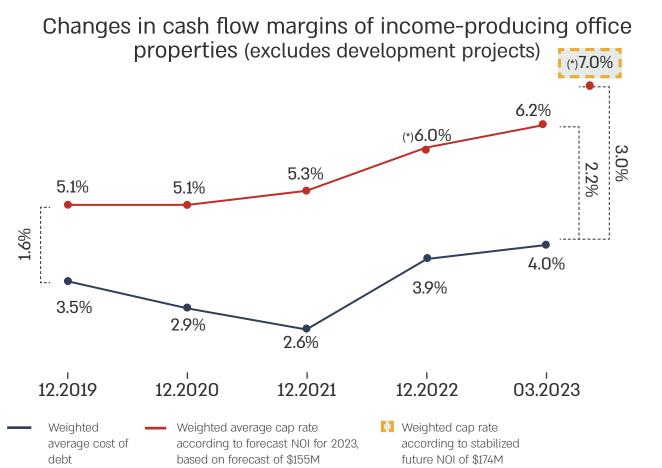
7.8 Years

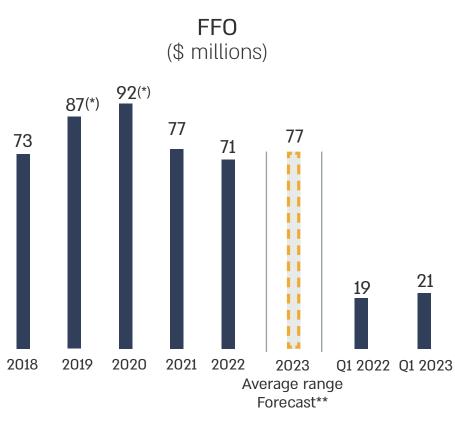


Occupancy Rate in Offices Portfolio as of preparation date of presentation





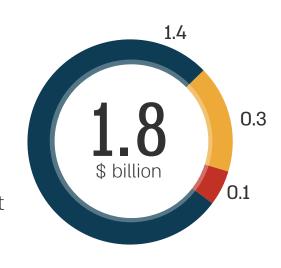


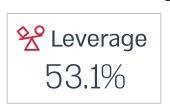


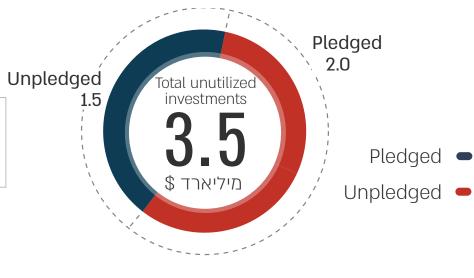
(*) This is forward-looking information (see general comments on the presentation).

Composition of financial debt (gross) and pledges of CARR (\$ billions)

- Loans, including utilization of credit facilities
 85% hedged
 15% non-hedged
- Financing for construction of development project (non-hedged)
- Liability for land lease







- Total financial debt maturing by the end of 2023 is \$136M.
- As of March 31, 2023, CARR has unutilized credit facilities of \$180M and unutilized facilities to finance development projects of \$135M.

CARR, One Congress, Boston

(Data relates to 100% of the project in which the Company owns 75%)



The project is being delivered to the tenants for TI completion



GLA 1 sqf



Percentage pre-leased

100%



Value as of March 2023

\$1 Billion



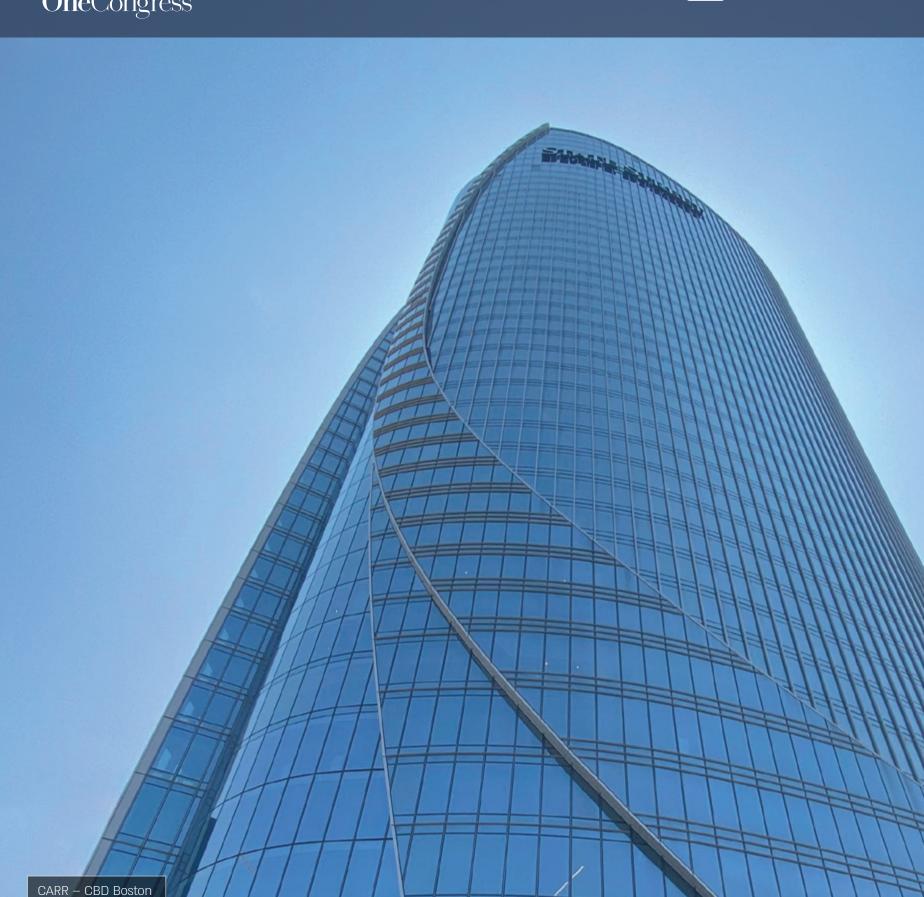
Costs to completion (mainly tenant improvements)

\$138 M



Representative stabilized NOI

\$62 M



CARR 300 East 2nd, Austin, Texas



4,000 square meters



Type of ownership 99 year lease



Planned 767 thousand sqf.



Construction budget

580\$ million



Construction period 2026-2029



Forecasted NOI with full occupancy 40–45\$ (after deducting lease fees)

million



At the start of construction, CARR intends to bring in a partner with a stake of up to 49% and to finance the construction with a 55% construction loan.





AH BOSTON Business Partnership with Ox Flor RD Key data as of Q1 2023 relating to 100% ownership



Equity

\$357м



2 incomeproducing properties

 $696 ^{\rm thous and}_{\rm sqf.}$



Value of investment properties

\$556M



Occupancy and rental

89%



walt 5.4 years



Leverage 51%



NOI Q1 2023

\$6M



FFO Q1 2023

\$4M



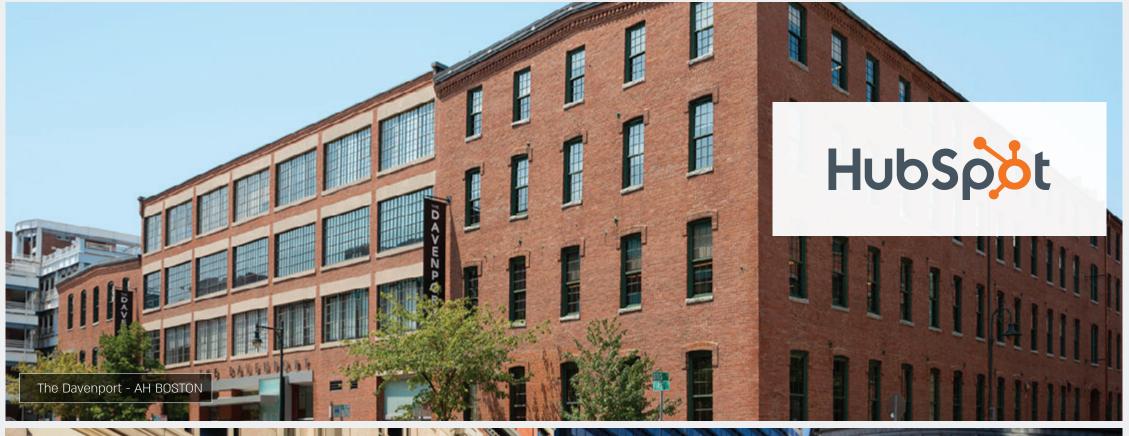
Additional information on income-producing properties, including loans taken for their purchase

Weighted cap rate as of March 2023

Weighted debt rate

6.4%

4.7%





AH BOSTON 745 ATLANTIC AVE

(Data relating to 100% of project)



Conversion project from offices to labs for life science



175 thousand sqf.



Conversion budget

\$154M



Value as of March 2023 \$175M



Value as of March 2023 \$180M

(of which \$52M has not been drawn down)



Completion date

October 2023



Forecasted NOI post conversion





AMOT

Key Data for Q1 2023



Equity NIS 8.6 billion



1.2 million sqm above ground space

0.7 million sqm shops and open storage



Rental properties



Occupancy

98% after neutralizing the AMOT campus in Holon, which was classified income-producing properties in this quarter



financial debt



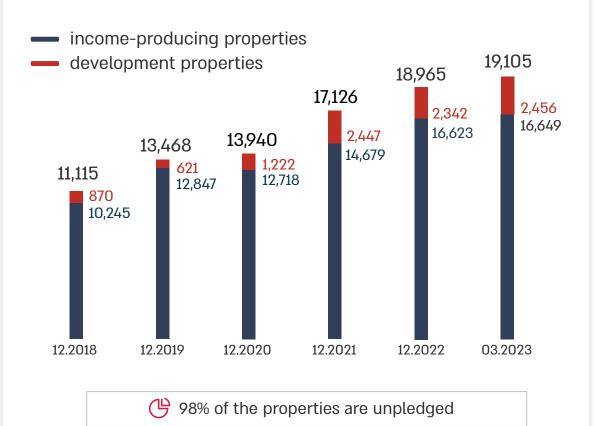
Leverage 43%



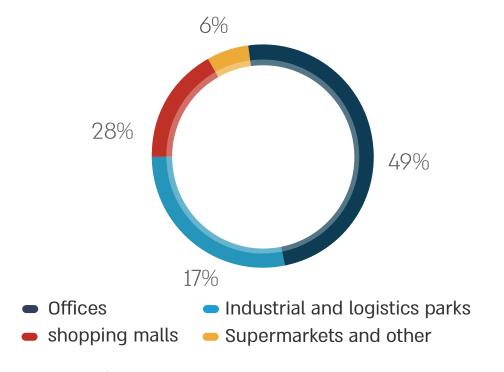
Rating

AA/Stable - Ma'alot Aa2/Stable - Midroog

Investment Real Estate Value (NIS millions)



Breakdown in value of income-producing properties (*)

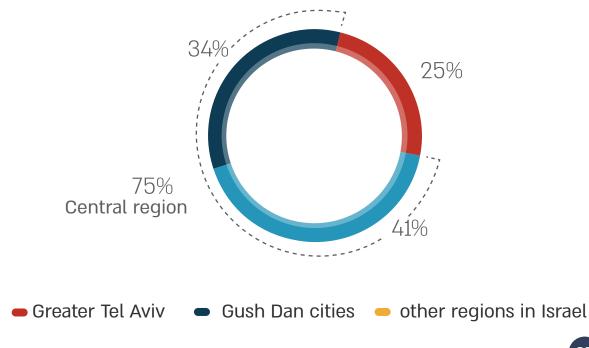


(*) Excludes land classified as investment real estate and development properties.

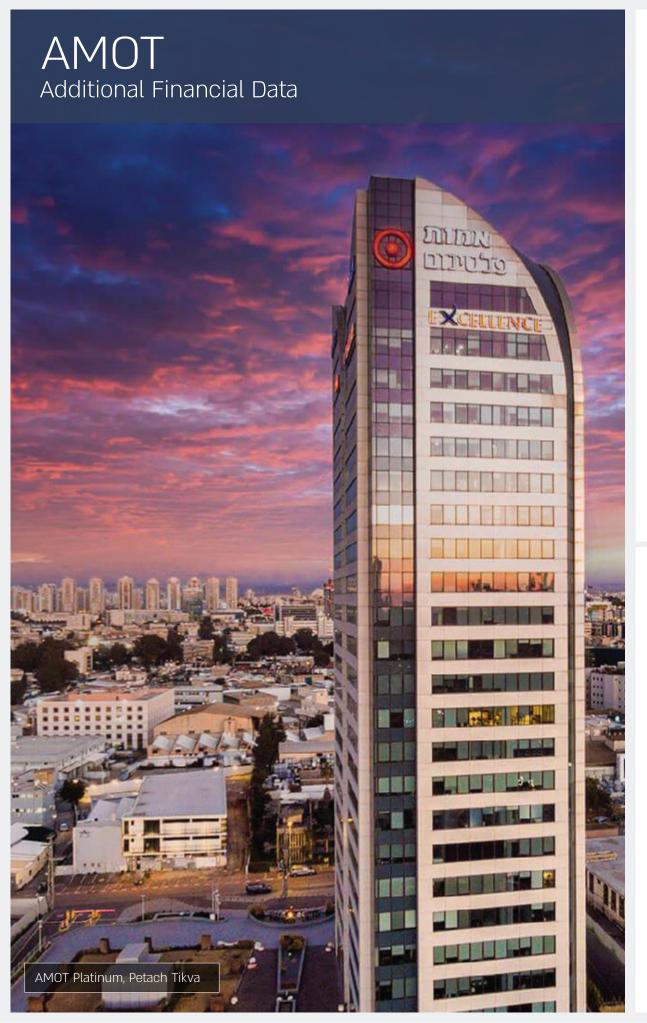
Change in cash flow margin

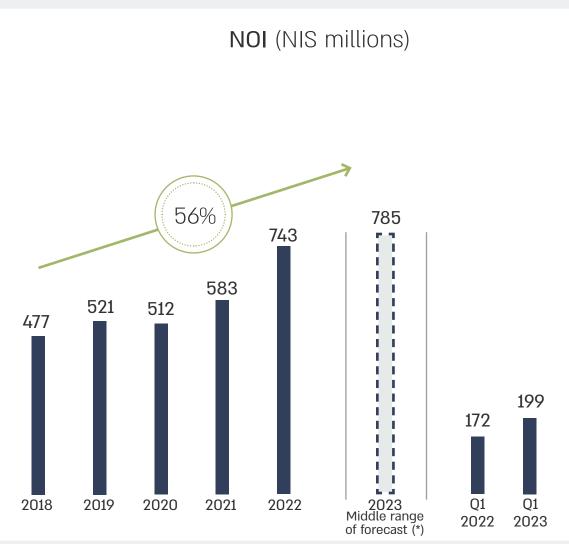


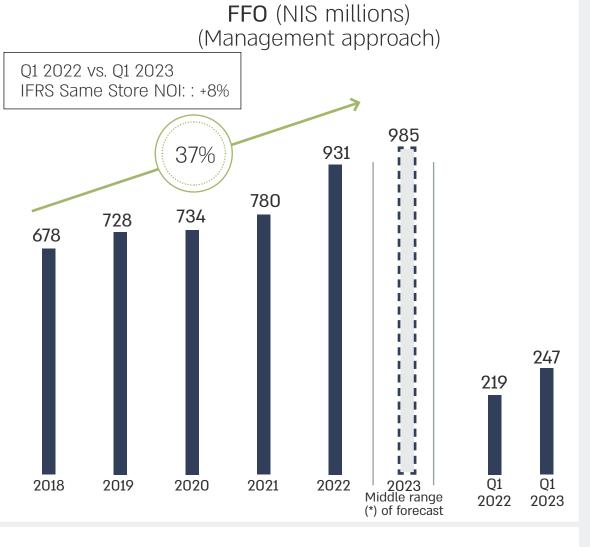
Geographic breakdown of properties



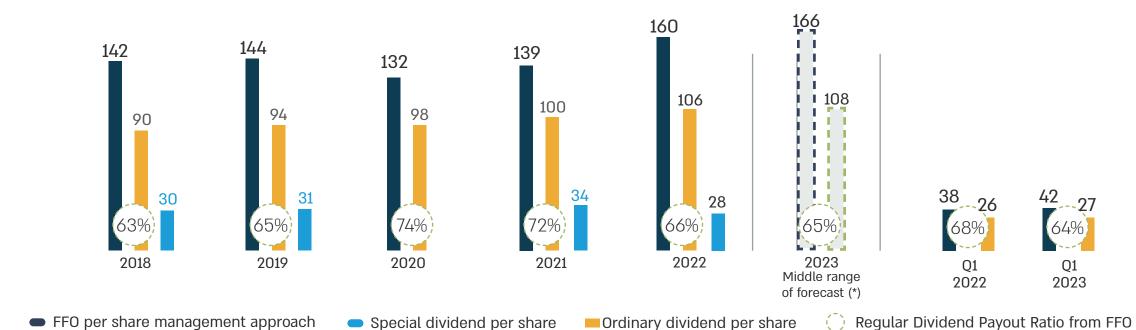








Cash flows per share (Agorot [NIS 0.01])



AMOT declared a dividend policy for 2023, whereby the Company shall distribute a dividend of NIS 1.08 per share, to be paid in four quarterly payments of NIS 0.27 per share.

Forecasted FFO per share for 2023 according to Management's approach



AMOT

Development Projects Pipeline (AMOT's share) (*)



AMOT has 6 projects totaling 218 thousand square meters of above ground construction, with a total construction budget of NIS 3.3 billion.





As of March 2023, the book value of the projects is NIS 1.32 billion.



AMOT - ToHa 2

(Data relating to 100% of project)



Ownership

The project is equally owned by AMOT and Gav Yam.



Description of property In August 2021, the building rights for the project were purchased from the Tel Aviv municipality, as well as lease rights for a period ending in 2108.



GLA 160 thousand sqm

Above ground office and retail space and 45K sqm of underground parking.



Total construction costs

NIS 3.1 billion



Forecasted

260-300 NIS million with full occupancy, according to the current rental prices for the area



Estimated completion date

2026



AMOT

Information on pipeline of projects in planning stage in intermediate term (*)

3 projects in the planning stages totaling 57 thousand sqm, with a construction budget of NIS 660 million (excludes budget for TI):

- "1000" site in Rishon LeZion
- Platinum 2 in Petach Tikva and
- AMOT Shaul at the Kfar Saba-Ra'anana Junction.



AMOT TA 5000 Plan

Future Development

AMOT is advancing several plans that are suitable for the TA/5000 Plan, related to several of its properties located in prime areas of TA, that are enjoying increasing demand, access to public transportation and proximity to anchor entities such as the courts and medical centers











BROCKTON EVERLAST

Key Data as of Q1 2023



GLA 1.5M sqf.



Property value

E1 billion

(includes value of unutilized building rights totaling £93M)



Value of development property

£0.2 billion



Occupancy rate

96.4%



WAULT 5.5 years

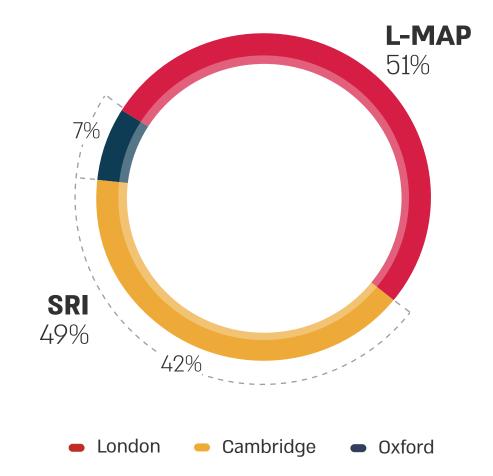


Leverage 38%

Additional financial information:

All of the financial debt is hedged against interest rate increases in CAP hedges. Financial debt maturing by the end of 2023 totals £63M.

Future breakdown according to usage (according to BE's strategy)





SRI

Science Real Estate & Innovation (Lifescience, Pharma, Biotech, AI, Cleantech, Cyber, Data Center) in the "Golden Triangle" (London, Cambridge, Oxford)

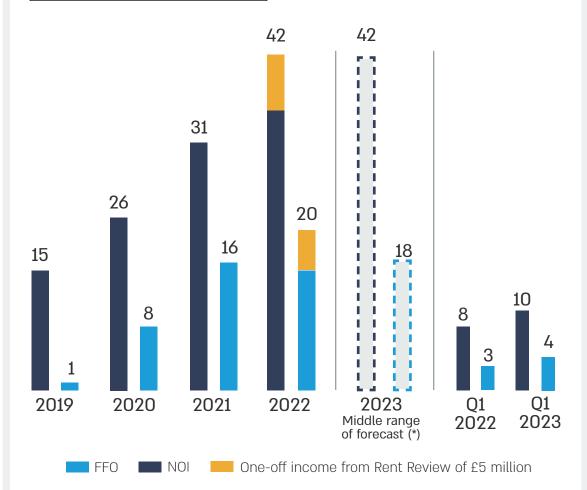


L-MAP

London metro area office portfolio

NOI and FFO (£ millions)

Q1 2022 vs. Q1 2023 IFRS Same Store NOI:+2.4%



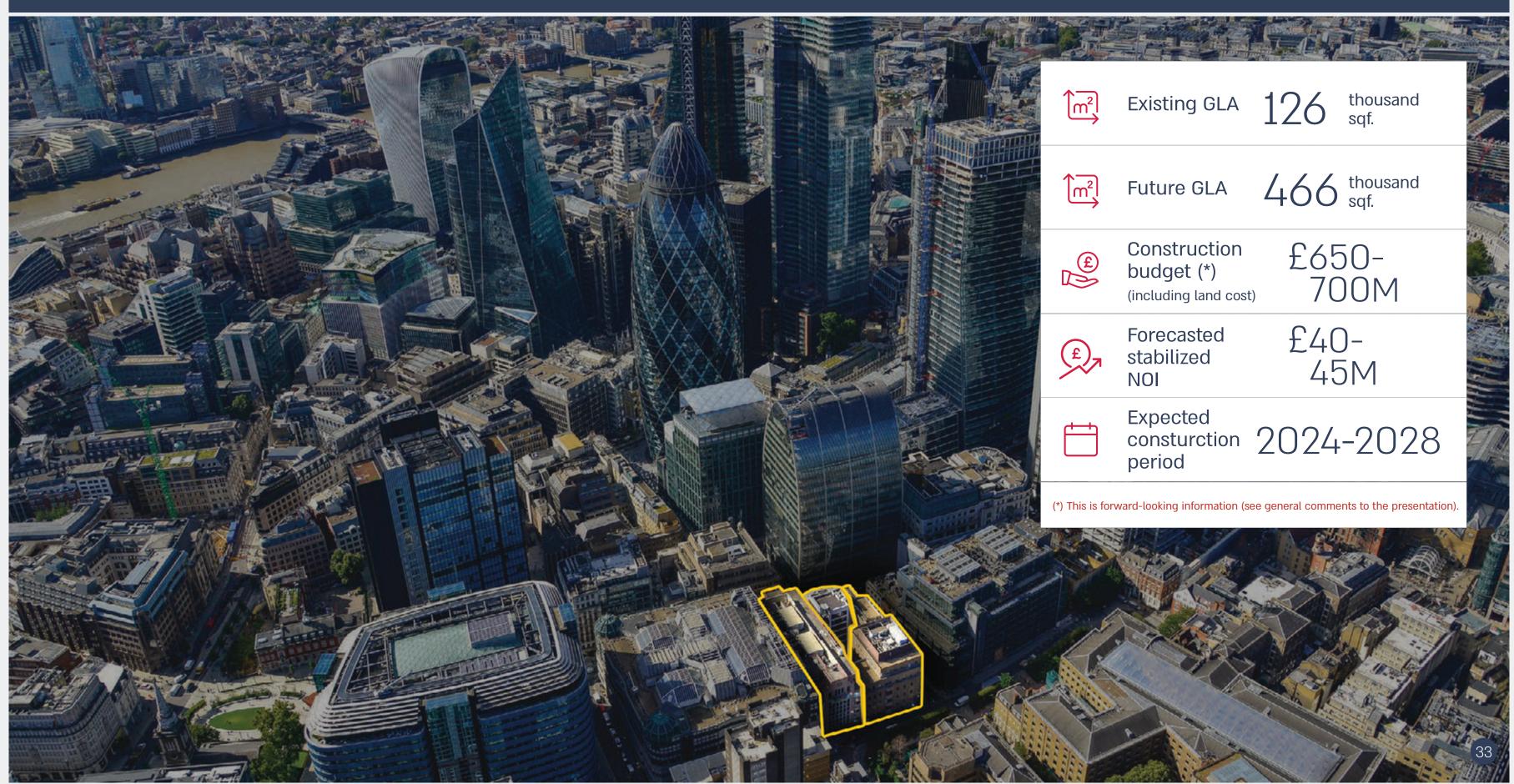
Supplementary information about incomeproducing, including loans taken to finance their purchase

Weighted Cap Rate as of March 2023 4.6%

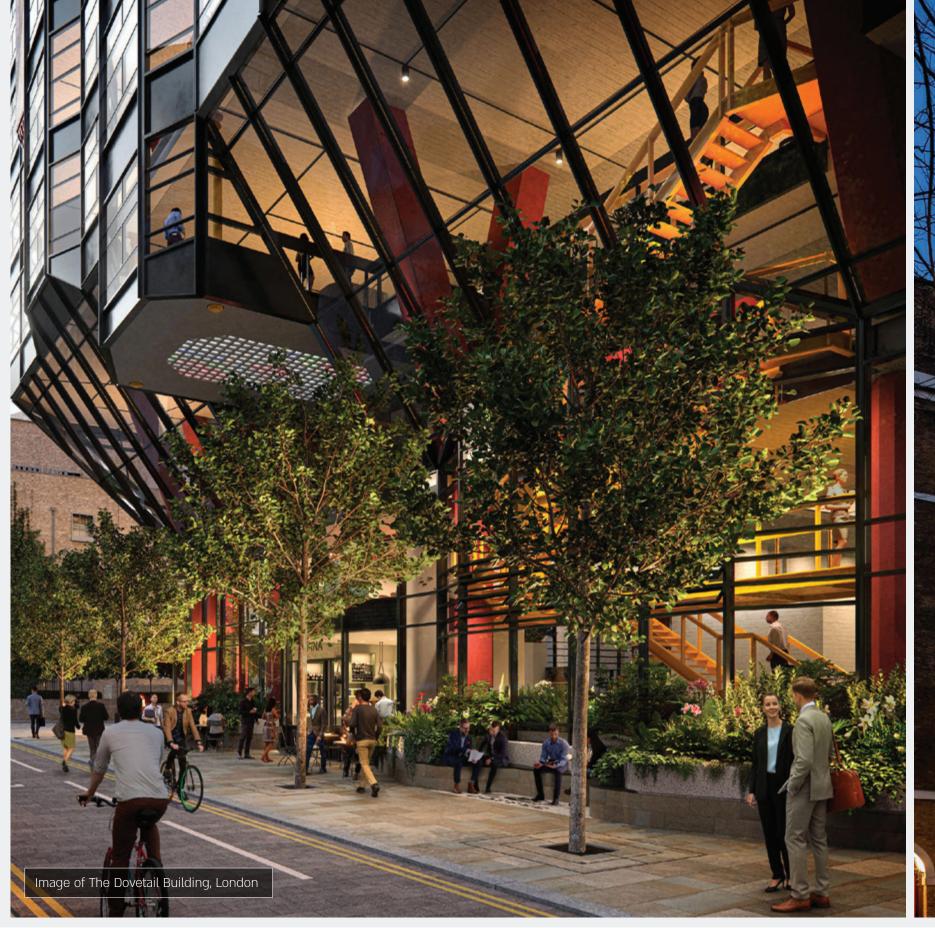
Weighted Debt Rate 3.3%



The Dovetail Building

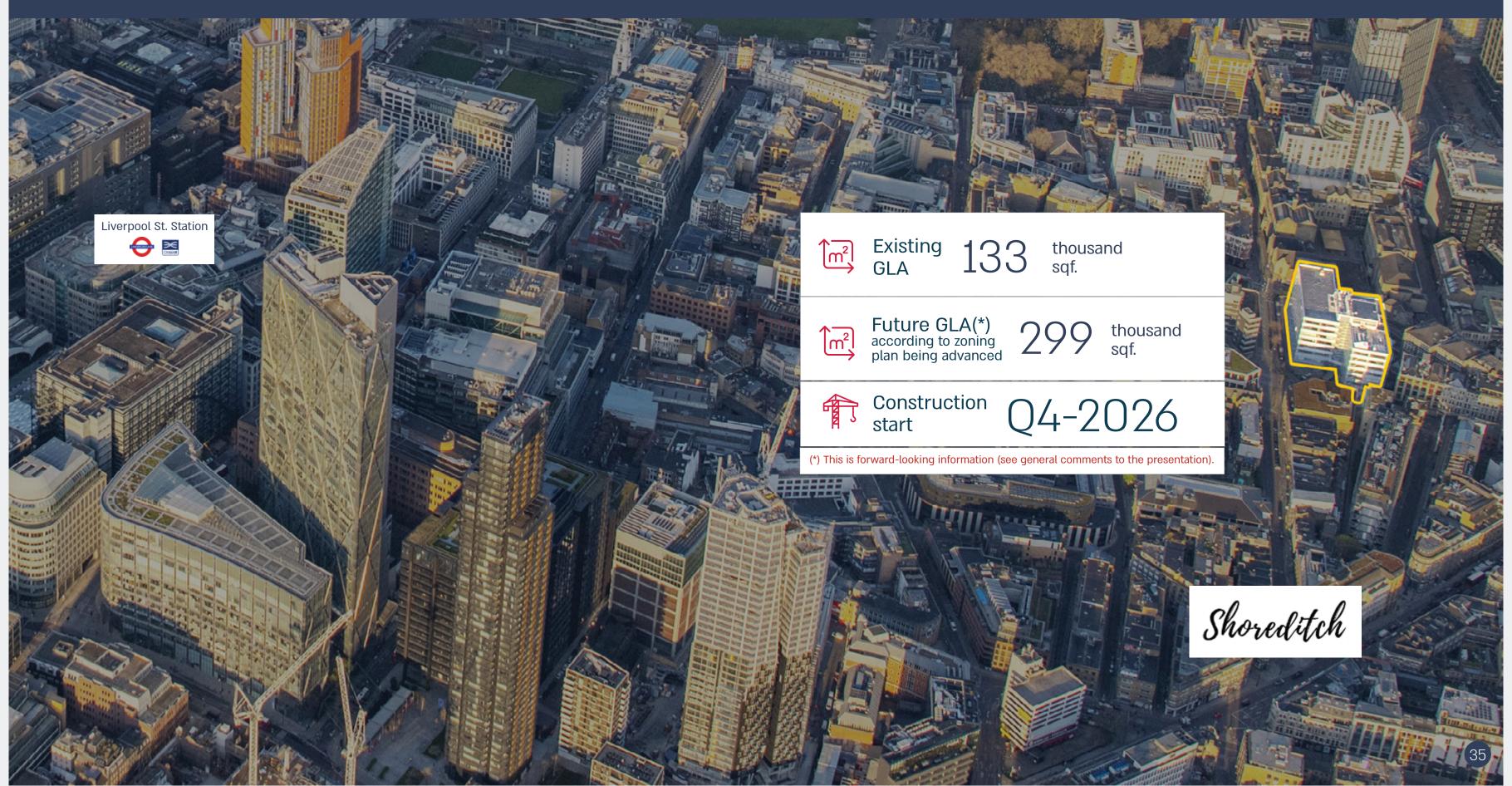


The Dovetail Building

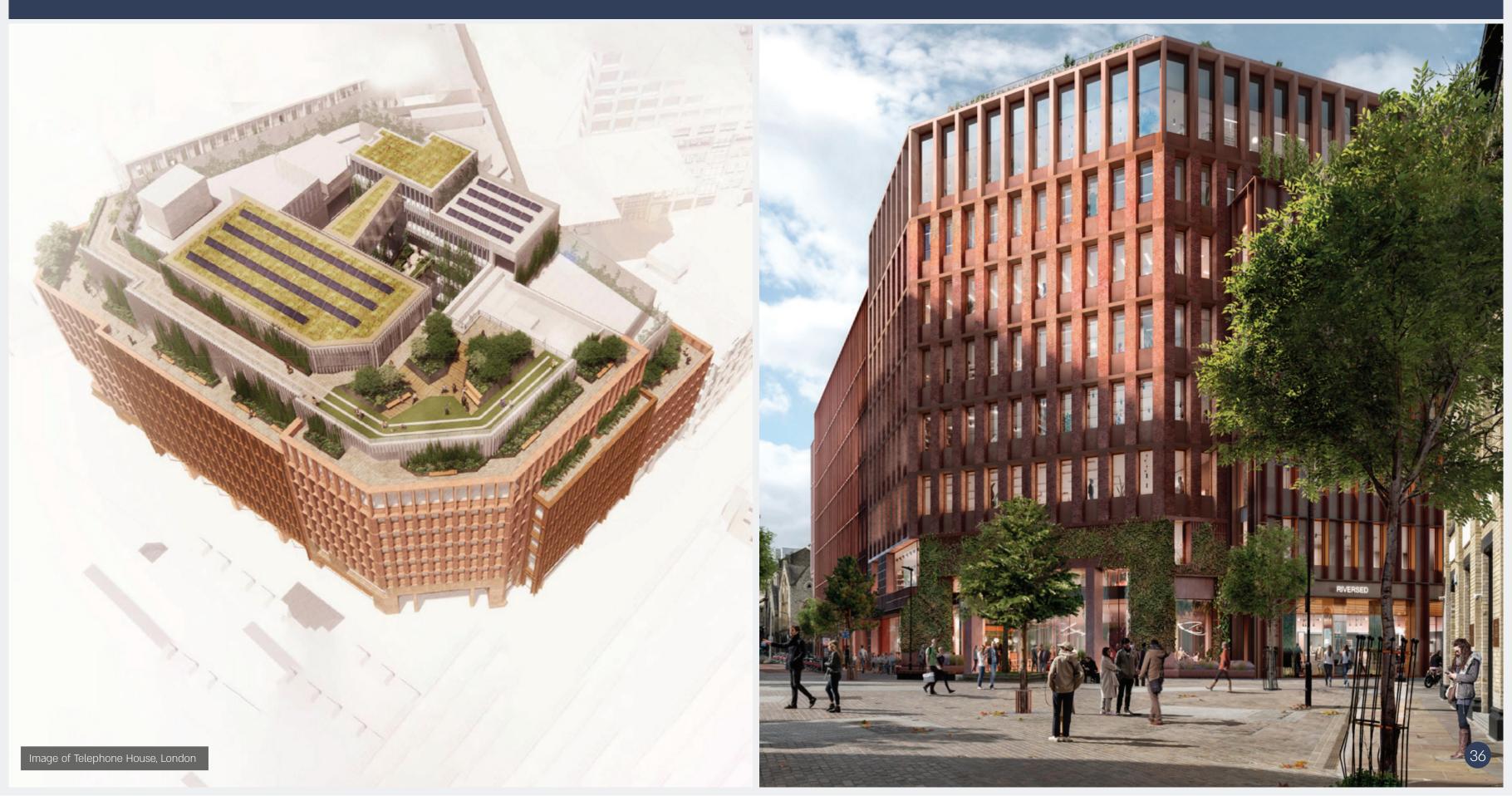




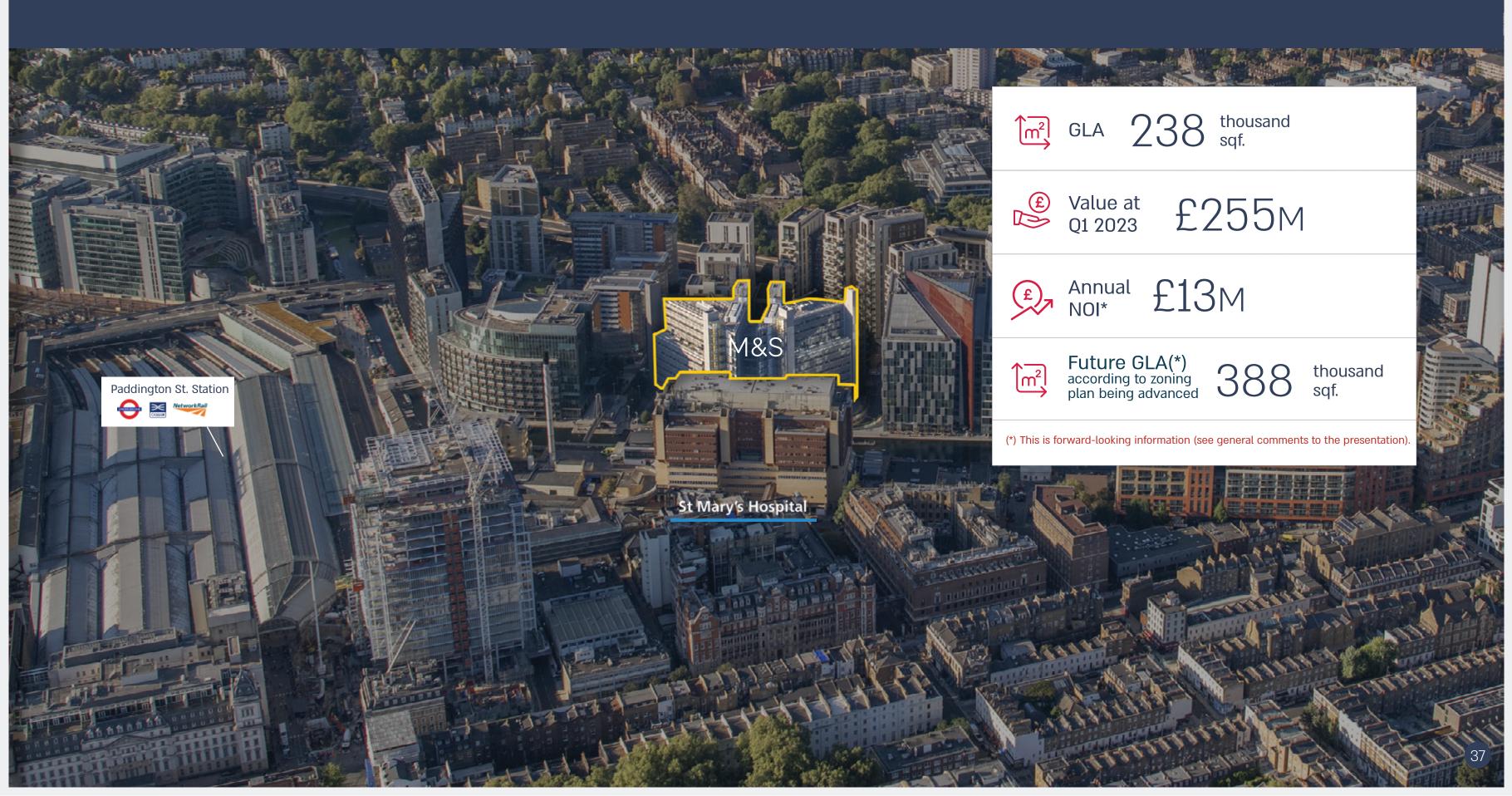
TELEPHONE HOUSE



TELEPHONE HOUSE

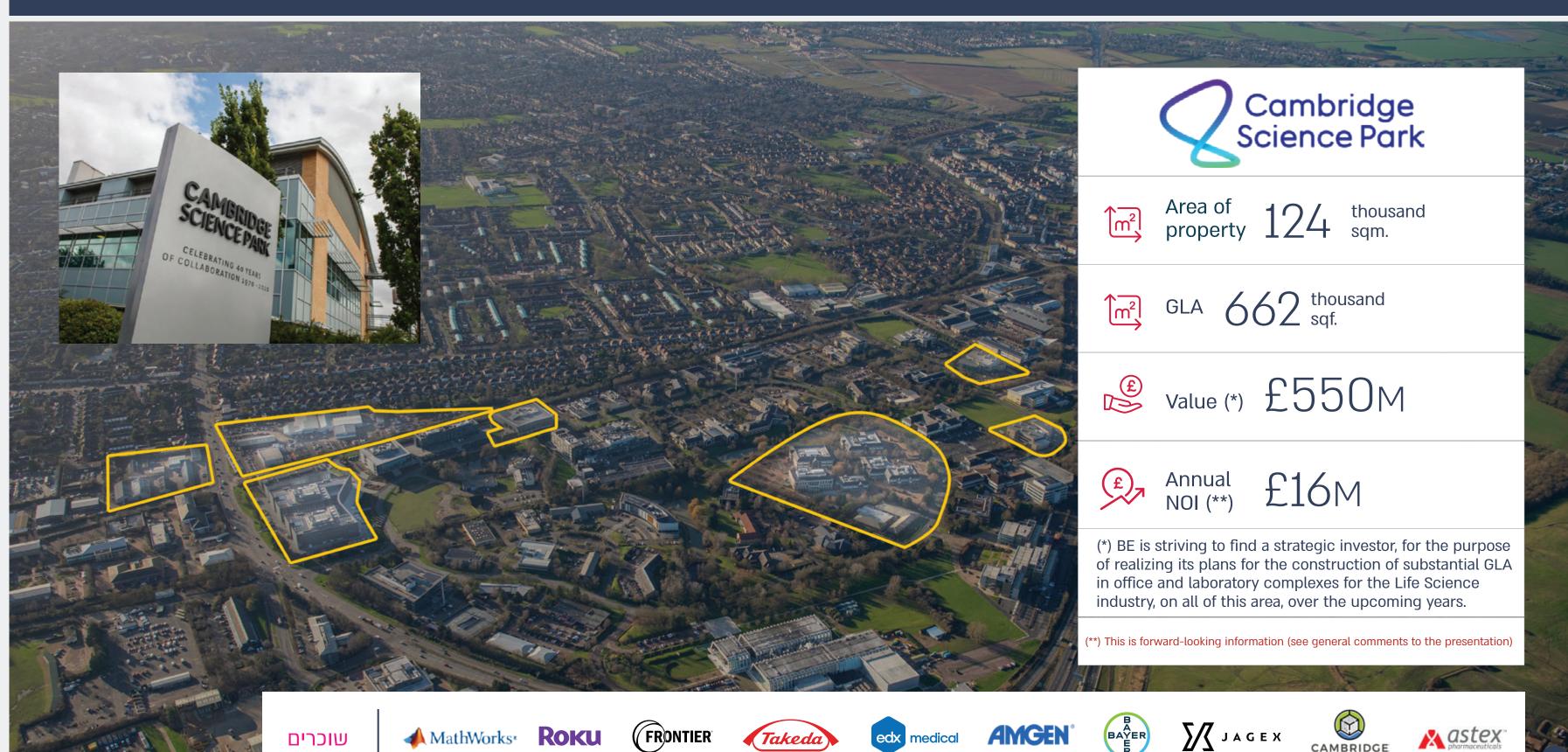


WATERSIDE HOUSE



BROCKTON EVERLAST

Additional Information on Investments in Income-Producing Properties in Cambridge



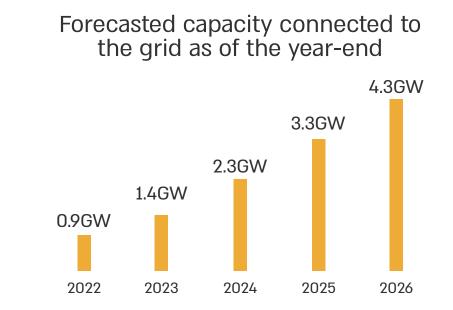
BROCKTON EVERLAST

Additional Information on Investments in Properties in Oxford (*)



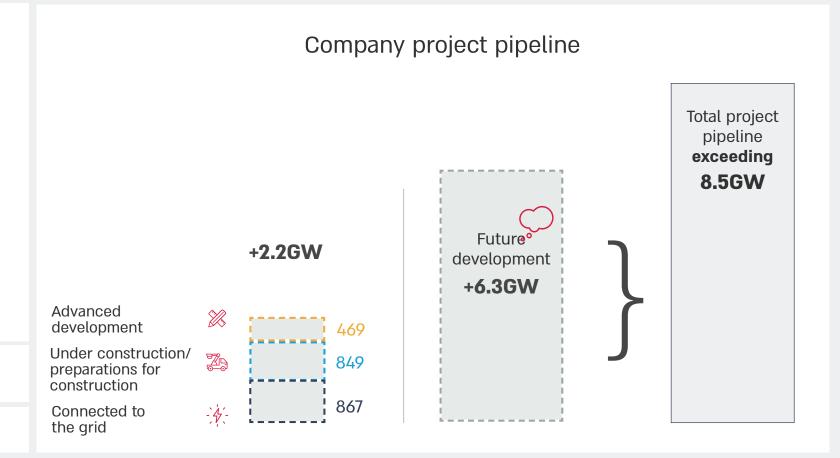




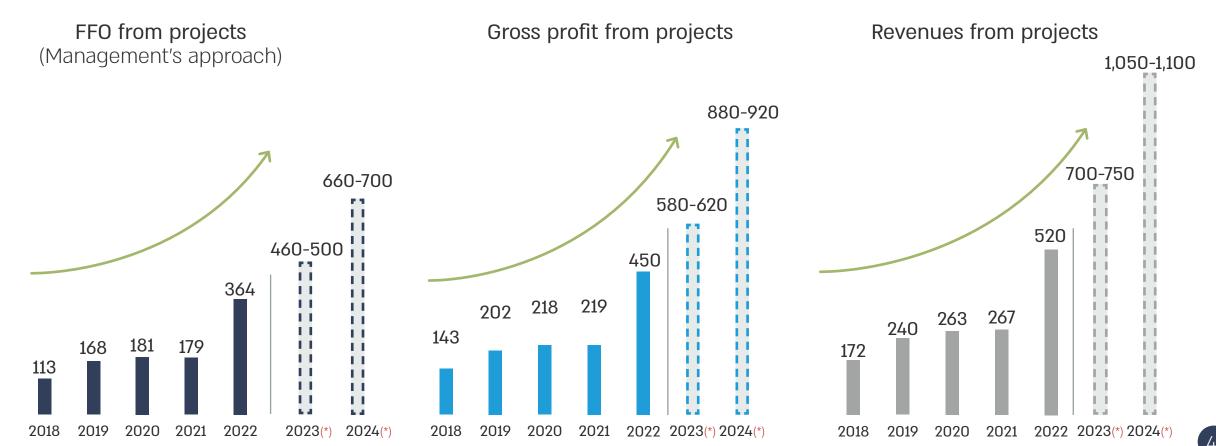


Forecasted capacity connected to the grid as of the year-end Forecasted balance of investment to realize strategy NIS 14.5B without the need to invest additional equity

Forecasted revenues in 2026 exceed NIS 2 billion



ENERGIX - Results and Forecasts (NIS millions)

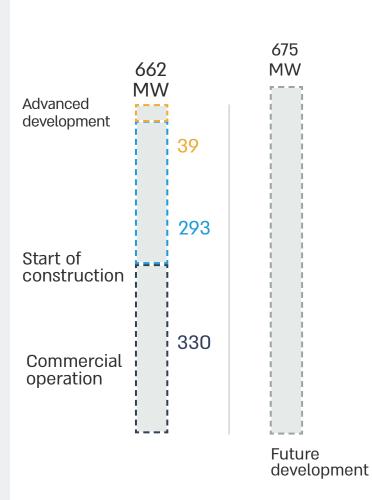


(*) This is forward-looking information (see general comments to the presentation).

ENERGIX Major Events in the Quarter – data according to 100% (*) This is forward-looking information (see general comments to the presentation) ENERGIX Construction of wind farm, Poland

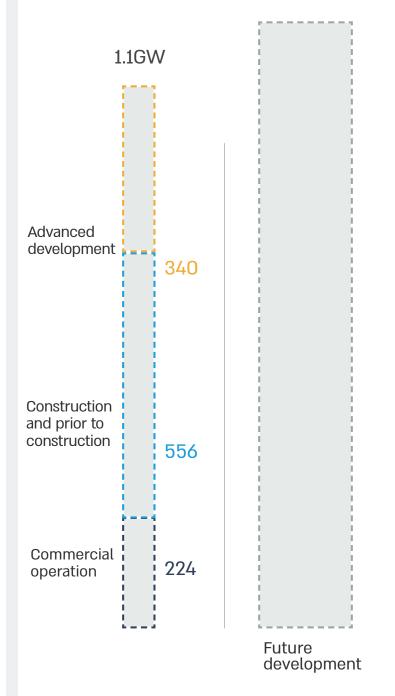


• Energix entered into agreements with a private supplier for the sale of electricity of 5 photovoltaic facilities combined with energy reservoirs within the regulated market framework.





- Energix has agreements with the world's leading banks for financing and investment with a tax partner in a total amount of NIS 2.3 billion.
- Purchase of the US partner's rights, so that all of the US activity is owned by Energix. +5GW





• An agreement with a local broker to revoke some of the financial transactions for fixed pricing of electricity for Year 2023 in consideration for NIS 153M.

